REFRAMING AND REDISTRIBUTION OF POWER AS IT PERTAINS TO SB10

PRESENTED BY
CAPTAIN DONALD VOSS
ISSUES ADDRESSED:

1. REASONS for failure in finding resolution in Lake Okeechobee and Everglades restoration issues;

2. LACK of alternative views or differing ideas; and

3. INABILITY to address reasonable solutions and receive reasonable consideration from outside basic core groups
GOAL: SHAKE UP THE STATUS QUO

PROGRESSION TO ACHIEVE THAT GOAL:

* LOCATE AND ASSIST an unrepresented Stakeholder’s group
* IDENTIFY areas of commonality between Stakeholder groups
* ASSESS Triangle of Interests and Needs
* SHAKE UP the Distribution of Power
* CREATE movement in an intractable issue
GENERAL STEPS TAKEN

1. IDENTIFY AN UNREPRESENTED STAKEHOLDER GROUP

2. CREATE A SURVEY, COLLECT AND CHART DATA

4. ESTABLISH COMMUNICATIONS AND TRUST TO WIN HEARTS AND MINDS WITH UNREPRESENTED STAKEHOLDER GROUP

5. REFRAME MESSAGE FOR TARGET MARKET

6. FOLLOW AS STAKEHOLDER’S ESTABLISH THEIR VOICE AND PRESENT THEIR CONCERNS TO POLICYMAKERS AND OTHER STAKEHOLDERS
<table>
<thead>
<tr>
<th>STAKEHOLDERS</th>
<th>POSITIONS</th>
<th>INTERESTS*</th>
<th>FRAMES</th>
<th>HISTORY &amp; RELATIONSHIPS</th>
<th>POWER &amp; INFLUENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guardians of Glades</td>
<td>Diverse storage</td>
<td>Livelihood</td>
<td>Protect community</td>
<td>Longtime resident</td>
<td>Moral power</td>
</tr>
<tr>
<td>#GLM</td>
<td>Diverse storage</td>
<td>Livelihood</td>
<td>Protect Community</td>
<td>Long time residents</td>
<td>Moral power</td>
</tr>
<tr>
<td>Bullsugar.org</td>
<td>Send water south/buy land</td>
<td>putting Sugar out of business</td>
<td>Paid Advocates</td>
<td>Formed to fight sugar</td>
<td>obstructionists</td>
</tr>
<tr>
<td>SFWMD</td>
<td>Diverse storage</td>
<td>properly manage water</td>
<td>Water managers</td>
<td>Appt by Governor</td>
<td>State agency</td>
</tr>
<tr>
<td>Rivers Coalition</td>
<td>Buy land send</td>
<td>putting Sugar out of business</td>
<td>Stop discharges slow growth</td>
<td>Formed to fight Sugar</td>
<td>140 groups - money</td>
</tr>
<tr>
<td>16 County Collaborative</td>
<td>Diverse storage</td>
<td>manage water</td>
<td>Better control water</td>
<td>Live around Lake O</td>
<td>Locals with influence</td>
</tr>
<tr>
<td>Everglades Trust</td>
<td>Buy the land</td>
<td>putting Sugar out of business</td>
<td>Paid advocates</td>
<td>Dislike Sugar industry</td>
<td>obstructionists</td>
</tr>
<tr>
<td>Indian riverkeeper</td>
<td>Buy the Land</td>
<td>whatever he is told to say</td>
<td>Paid advocate</td>
<td>Hired to follow leaders</td>
<td>Blustery and loud</td>
</tr>
<tr>
<td>Everglades Foundation</td>
<td>Buy the Land</td>
<td>Put sugar out of business</td>
<td>Organized to restore</td>
<td>Buy supporters</td>
<td>money</td>
</tr>
<tr>
<td>UF W INSTI</td>
<td>Scientific options</td>
<td>Full report on issues at hand</td>
<td>Hired for report</td>
<td>Great researchers</td>
<td>Scientists with diplomas</td>
</tr>
<tr>
<td>CCA</td>
<td>diverse storage</td>
<td>Fishing and outdoor activities</td>
<td>Protect natural resources</td>
<td>Old group of enthusiasts</td>
<td>sportsmen</td>
</tr>
<tr>
<td>One Florida</td>
<td>diverse storage</td>
<td>Comprehensive water policy</td>
<td>store and clean water</td>
<td>Radical centrists seeking reforms</td>
<td>Support of elected officials and many agencies</td>
</tr>
</tbody>
</table>
NRLI LEADERSHIP COMPENTENCIES

1. X Build interpersonal trust and facilitate a trusting group environment.
2. X Identify the stakeholders, and their interests, in a natural resource issue/conflict
3. X Apply listening skills to understand stakeholder interests and perspectives.
4. X Analyze an issue/conflict to identify causes and content.
5. X Frame issues in a way that is conducive to collaborative problem-solving
6. X Design meeting based on identified objectives that incorporate appropriate content
7. X Identify and apply strategies to help groups engage in dialog
8. X Employ techniques and strategies for addressing difficult groups and identify root cause
9. X Recognize and address emotions and biases
10. X Recognize and help groups move through process of decision-making
11. X Recognize and help groups move through the phases of decision-making
12. X Plan for and engage in interest-based negotiations
13. X Identify and use conflict management strategies to help parties work through disputes.

X – IN PROGRESS
X– INCLUDED IN THIS PRACTIUM
NRLI TECHNIQUES EMPLOYED DURING THESE EXERCISES

ADDRESSING MIND BUGS
BUILDING ALLIANCES
BUILDING TEAM CAPACITY
CREATING A MEETING AGENDA
DEALING WITH DIFFICULT DYNAMICS
DESIGN PRINCIPLES
DISTRIBUTION OF POWER
ESTABLISHING TRUST
EQUITY, EQUALITY AND NEEDS
HANDLING DISTRACTIONS
INTERPERSONAL DYNAMICS
MEETING GOALS
ORGANIZING A PANEL DISCUSSION
TEAM BUILDING STRATEGIES
TRIANGLE OF NEEDS AND INTERESTS

ADVANCE THE THINKING
BUILDING COMMUNITY
CONDUCTING A MEETING
CREATING A SURVEY
DEVELOPING GROUP NORMS
EFFECTIVE AGENDAS
EMPATHIC LISTENING
FRAMING AND REFRAMING
ICE BREAKERS
MAKING DECISION
NEGOCIATIONS AND RESOLUTION
ROLE PLAYING
TECHNIQUES AND STRATEGIES
The problem: Giving up Glades employment to move water south through their communities.

Senator Negron’s Chart showing options for his reservoir Outlined as option #1 of SB10
The motivation: With the only other option discussed in the Plan Six, only Fix shown here as it flows right through Belle Glade, Pahokee and South Bay and their Agriculture areas.
Last week, Martin County Commission voted to support SB 10
Today the BOCC also acknowledged support for the Glades Community

IT TOOK JUST 7 DAYS FOR THESE NEW STAKEHOLDER GROUPS TO BE RECOGNIZED AS AN ENTITY OF POWER

FOR IMMEDIATE RELEASE
Tuesday, February 21, 2017
Contact: Glades Lives Matter
gladeslivesmatter@gmail.com

Statement by Glades Lives Matter Chairman Janet Taylor
Regarding Martin County Commission’s Vote to Protect Nearby Communities

Clewiston, FL – Following the Martin County Commission’s 4-1 approval today of a motion to hear from scientists and water quality experts before supporting any proposal that will purchase additional farm land and harm nearby communities (overriding a previous vote to support SB 19), Glades Lives Matter Chairman Janet Taylor released the following statement:

“Today, the members of the Martin County Commission voted with compassion toward the members of nearby communities, which would suffer greatly if efforts to buy 60,000 acres from our community are successful. Today’s vote shows that science should be the focus of efforts to clean up our waterways, not hostile environmental activism that pits one community against another.

This vote is a positive step forward and shows the Martin County Commission is willing to hear from all individuals and carefully consider the facts before making decisions that will needlessly harm neighboring communities, communities that proudly include large minority populations.

We appreciate the leadership of Commissioners Ed Ciampi, Ed Fielding, Doug Smith, and Harold Jenkins, and we look forward to working with them on finding solutions that use science – not sound bites – to address local water quality issues.”

About Glades Lives Matter

Glades Lives Matter is a community organization that was formed to protect the Glades communities. We care about our environment and are concerned about the damaging coastal discharges to the north, however we also care about our families and our livelihoods. Calling for the government to buy up our land, flood our communities, and send all that water down south is not the solution. Harming Glades Communities is Not the Solution to the Water Crisis.

Follow Glades Lives Matter on Facebook.

# # #
Agenda for Wednesday, February 22, 2017

“Understanding the Glades Communities”

Special Presentation by: Chris Costello, Sierra Club w/ Mark Perry and Jim Moir

6:00 to 7:30 pm at: City of Stuart Commission Chambers
A Coastal Community attempts to control the message... Epic Fail

Cristi Costello of Sierra Club presents

U.S. Rep B. Mast speaks before group

Paul Carlisle, Glades County manage disputes contentions of Costello

7 Time Pahokee Mayor JP Sassor fires back at incendiary comments
The Rhetoric
And
Anger

REAL POSTS FROM REAL PEOPLE

Bob M. 2/17: I don't care if jobs are lost in the Glades. Belle Glade and Pahokee are great towns, but residents would be better off being relocated to legitimate communities elsewhere.

Keith P. 1/4/17: They should get rid of the dike around lake o lton nature take its course

Gloria H. 10/29/16: I almost wish [the dike] would all break!!! These people who have bought land and built there need to get out. They need to go.

David T.H. 9/27/16: flood this place out. The people who work in this environment don't live long after retiring. Flood these town[s] out. Everyone move to a coast.

Richard K 4/1/16: you [explicative] better get the hell out of Florida while you can!

Cindy M. 5/28/16: Buy out the folks south of the Dam & blow it up!!

Like • Reply

Carl B. 1/11/17: Blow up the dike and let God sort it out

Like • Reply

John D. 3/29/17: Houses need to be removed and people need to be moved to another state.

Like • Reply

Mike E. 2/11/16: Maybe... just maybe... a dike failure would fix everything.

Like • Reply

Chuck C. 1/4/17: Belle Glade is a stink [flooding]

Like • Reply

David B 3/13/17: You're a place of crap society with AIDS, murder, and illegals.

Like • Reply

Sources: Bulbsrus; Glades Lives Matter; Everglades Foundation Facebook page, Sierra Club email.

BIG SUGAR BLOCKS THE TRUTH

The ONLY FIX IS
"RESTORE THE RIVER OF GRASS FLOW"

Citizens:
When will we ever stop the damming discharges that send dangerous quantities of polluted water to both our coastal marshes.

The sad truth is that none of the projects now in the works will stop the Lake Okeechobee discharges.

Investor to keep Big Sugar land perfect for sugar cane and other crops, billions of gallons of water from Lake Okeechobee are diverted into the St. Lucie Canal to the east and the Caloosahatchee to the west. Our communities cry for real answers instead of more test talk and empty promises.

Breakthrough:
Why don't we turn to independent scientists and hydrology experts?

We did!

207 scientists signed a petition calling for increasing the storage, treatment, and flow of Lake Okeechobee water in the Everglades and Florida Bay where it is needed. This can double the usual percentage of Big Sugar land.

Mother Nature's rainwater flows with it all in season, far better than our mono-annual high speed canals north of the lake, and we're killing that flow. It's obvious Mother Nature was also right about the "River of Grass" south of the lake in the Everglades.

It's time to weather that flow.

Sixty years ago, the Army Corps of Engineers promised a "Thick Buffer" from the lake to stop the discharging discharges. Twenty years ago the Army Corps of Engineers offered the "Plan of Protection" to stop the discharging discharges. Big Sugar and their friends in office washed it out.

Ten years ago a federal court called the discharges a "toilet", condemned the river advocates, "liars" and philistines, and sent us to Congress for a solution. Again, the power of Big Sugar prevailed and damming pollution to the coast continued.

The long devastating story of how Big Sugar subdued our democratic process can't be told in a book, but you can read more about it at everglades.org and other sources.

The only good news from this latest round of muck, damaging discharges may be that the public will no longer stand for it. Enough already. Enough.

RIVER OF GRASS, THE MISSING LINK

- Stops polluted discharges from Lake Okeechobee to the coastal estuaries
- Requires less than 1 percent of sugar cane-growing land
- Simple and cheaper than current plans
- Brings back nature wildlife and wetland life
- Restores crucial, natural droughtflow to the Everglades
- Prevents Lake discharges that contain toxins that threaten human health
- Takes no residential, commercial or industrial land
- Impacts no towns or villages and creates local jobs

Damaging discharges flow from Lake Okeechobee to the coastal estuaries through two billion-gallon trains carrying water, sediments, nutrients and dangerous poisons. Pollution prevention, land south of Lake Okeechobee, and no discharges into coastal estuaries.

The Economic Council of Martin County claims the local waterways provide the local economy with $3 billion in value and support 17,200 jobs.

Lake Okeechobee discharges are adversely impacting human health through two billion-gallon trains carrying water, nutrients, sediments and endangering the Everglades and Florida Bay with much-needed fresh water and drinking supplies.

AMENDMENT ONE
MONEY WOULD PROVIDE THE FUNDS TO COMPLETE THE PROJECT

The Plan is, the Army Corps developed it, the money is there, the plan worked for all.

BUY THE LAND

PUBLISHED BY THE RIVERS Coalition of Southeast Florida 6/30/2017

Director: Pamela Knight; Vice President: Harold Earls; President: Charles Grimsby; Board: Roberta Bross, Maurice Jones, Olivia Sams, Nelson Byrd, Pat Flesher, Anne Weisheit, Karl Bloechlein

For more information visit: www.riverscoalition.org; e-mail: info@riverscoalition.org; phone: (561) 832-9499
They are trying to wash us away

Protect the Glades Communities –
Our homes, our families and our way of life

We need your help to save our communities.
For more information call 561-247-2398
Or contact us at info@gladeslivesmatter.com
Facebook@GladesLivesMatterToo

Clewiston
Belle Glade
Pahokee
South Bay

GLM
Glades Lives Matter
PO Box 460
Belle Glade, FL 33430
ONE FLORIDA FOUNDATIONS TRAVELS TO GLADES COMMUNITIES A DOZEN TIMES TO MEET WITH DIFFERENT GROUPS TO GAUGE TRIANGLE OF NEEDS AND INTERESTS FROM THE YOUTH TO THE ELDERS
This Glades Youth Summit brought several thousand students together to talk about safety, goals, ecology and life and allowed an opportunity to address our future voters.
Guardians of the Glades

Community Meeting

When: Friday, March 3, 2017
Where: Belle Glade City Hall
Time: 6 pm

It's time to stand up for the survival of our community!

Jobs are threatened!

Businesses are threatened!

Our way of life is threatened!
I spoke before the group about my personal ties to their City. My interaction with their favorite son back in Ohio helped to establish a solid bond and create trust.
COMMUNITY MEETING

When: Friday, March 10, 2017
Where: Old Pahokee High School Cafeteria (Parks & Recreation Campus)
Time: 6 pm

Save Glades-area Jobs, Businesses and Way of Life!

Guardians of the Glades

Get Informed and Get Involved – Save the Glades!

For more information, contact Tammy Jackson-Moore at guardiansoftheglades@gmail.com.
An Evening in Pahokee
Concerned citizens gather to learn the issues and make plans for more educational gatherings and trips to Tallahassee.

Their message is simple...
“Your algae blooms are not our problem and we have provided over 120,000 acres already to restoration. Too often, the answer costs this community jobs and a future.”
Join The Fight For Muck City’s J.O.B.S

Every Glades Area Resident Should Be Present

Tonight 5 PM

Free Food - Free Corn - Free Info

Pahokee High School Auditorium

Senator Joe Negron Will Be Present, Come Voice Your Concerns.
MAIN QUESTION: Why not offer us assistance now instead of just for taking our land and jobs?

Discussion Panel: Senator Oscar Braynon II and Senate President Joe Negron, Palm Beach County Commissioner Melissa McKinlay, Pahokee Mayor Keith Babb and Pahokee City Manager Chandler Williamson address 600 residents and speak with Guardians of the Glades leaders.
TRIANGLE OF INTERESTS SURVEY RESULTS
SUPPORT FOR STOPPING DISCHARGES CROSSES ALL GROUPS POLLED

PARTICIPATION

BUY THE LAND  STORE AND CLEAN  STOP DISCHARGES
MOST SUPPORTED PROJECTS FROM DATA COLLECTED

<table>
<thead>
<tr>
<th>Project</th>
<th>GROUPS</th>
<th>EVENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>SOUTH RESERVOIR</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CLEAN WATER</td>
<td>25</td>
<td>25</td>
</tr>
<tr>
<td>ASR WELLS</td>
<td>5</td>
<td>10</td>
</tr>
<tr>
<td>STOP DISCHARGES</td>
<td>25</td>
<td>25</td>
</tr>
<tr>
<td>NORTH STORAGE</td>
<td>20</td>
<td>20</td>
</tr>
<tr>
<td>LEAVE ALONE</td>
<td>10</td>
<td>10</td>
</tr>
</tbody>
</table>
ANOTHER POSSIBLE SOLUTION TO ADDRESS DISCHARGES IS PRESENTED BY SFWMD

Modeling Shows Northern Reservoir and ASR Storage Reduces Damaging Estuary Releases by 60 Percent

Lake Okeechobee Watershed Planning Project's recoverable water storage features north of Lake Okeechobee show enormous potential reduction of estuary discharges

West Palm Beach, FL - Today, South Florida Water Management District (SFWMD) engineers and scientists published the latest detailed modeling of proposed water storage alternatives as part of the ongoing Lake Okeechobee Watershed Planning Project (LOWP). Among those alternatives are a 250,000 acre-foot above-ground northern reservoir, alongside 110 Aquifer Storage and Recovery (ASR) wells. When combined with already authorized components, these recoverable water storage options reduce the total discharge volume to the estuaries by more than 60 percent.
RESULTS OF SURVEY RATING ISSUES

CONTENSION 1: WHERE SHOULD WATER BE STORED? 90% - water needs to be cleaned where it is stored until needed; 75% - store water all around the lake; 35% - store north; 25% want water sent south.

CONTENTION # 2: WHAT POLLUTANTS NEED TO BE ADDRESSED? 75% voiced all pollutants should be removed.

CONTENTION # 3: WHERE SHOULD POLLUTANTS BE REMOVED? 80% voiced it should begin at the source and as it moves.

CONTENTION #4: WHAT CONSTITUTES A POLLUTANT? IN ORDER ...Nitrogen and Phosphorus, Septic and Bio-solids, Fertilizers, Pesticides, Herbicides, Pharmaceuticals

CONTENTION #5: IF ASR/DEEP INJECTION WELLS CAN STOP DISCHARGES, SHOULD THEY BE USED? 55% - On temporary basis only, 20% - NO, send it south, 25% - YES

CONTENTION #6: WHAT SHOULD HAPPEN FIRST? 60% - clean water. 25% - Complete projects funded, 15% - Buy the Land, 10% - ASR well use
ECONOMIC LOSS: 39%
BUY LAND/RESERVOIR: 17%
ALGAE: 27%
SEPTIC: 17%
PROJECTS THAT RECEIVED THE MOST SUPPORT

- ASR WELLS: 2%
- SOUTH RESERVOIR: 18%
- STOP DISCHARGES: 30%
- CLEAN WATER: 25%
- NORTH STORAGE: 25%
OUTCOMES

1. Glades organizations were quick to learn, eager to reverse the trends, yet guarded and cautious with increasing power distribution.

2. When leaving with disappointment, they rallied, worked harder and improved themselves.

3. Significant power shift occurred, press attention and government interest increased.

4. After panel discussion, Senator Negron amended his bill to seek land elsewhere and preserve their community
LESSONS LEARNED

* NOTICABLE SHIFT in group dynamics with addition of unrepresented stakeholders with a well framed message.

* ALL TECHINQUES worked well. Resistance occurred in meeting with entrenched stakeholder groups for panel discussions.

* NEXT TIME I would not waste time on a survey as the project shifted directions as events were happening in rapid order.

* NEVER ASSUME all stakeholders are represented or that one more voice cannot change a thing.
Negron offers compromise plan to build Everglades reservoir -- state-owned and leased land

Negron's move is a signal that he faced a steep climb to pass the proposal in his own chamber. ‘We've listened to our constituents, our fellow citizens in the Glades, and scientists,'" Negron, R-Stuart, told reporters. "We have been working to find the right balance between the goals we have and addressing concerns of fellow citizens in the Glades community."
North Storage
PLUS EAST AND WEST
ASR Wells
DURING EXTREME WATER EVENTS
cleaning water
AT SOURCE AND AS FLOWS
hold water in
Lake O CONTROL LEVELS STOP DISCHARGES
send water south USING EXISTING CANALS
build reservoir USING LAND CURRENTLY OWNED

Projects gaining the most support

Using existing canals
Using land currently owned
During extreme water events
At source and as flows
Hold water in Lake O control levels stop discharges
Send water south using existing canals
Build reservoir using land currently owned
The Compromise: As our survey results indicate, a possible alternative option would be to use lands owned and leased by the State in A1.

Many configurations and locations can achieve the storage and flow objectives.

From SFWMD 2012: “Value and productivity of land in the EAA decreases with distance from Lake Okeechobee” “Southern portion of EAA demonstrated better cost effectiveness on a cost per ac-ft of storage when compared to other locations.”

Perhaps the A-2 footprint can be used for a deep water reservoir, as originally planned.
Senate OKs bill for lake reservoir
Lake O legislation going to House
ISADORA RANGEL
ISADORA.RANGEL@TCPALM.COM
TALLAHASSEE - The Senate on Wednesday passed a bill to build a reservoir south of Lake Okeechobee to curb discharges to the St. Lucie and Caloosahatchee rivers. With a 36-3 vote, the Senate sent the bill to the House, where some members have criticized Republican Senate President Joe Negron’s plan to store 100 billion to 120 billion gallons of water that gets discharged when the lake level is too high. The reservoir would send that much-needed water into the Everglades and Florida Bay.

The Senate green light came after almost three hours of lawmakers from both parties questioning, debating and trying to change the bill. In the end, most agreed changes to the original bill made it more palatable and gave them a good starting point to negotiate with the House, which hasn’t scheduled a vote.

PRACTICUM UPDATE
Senate passed the option also outlined in this Practicum as the most cost-effective well received formerly 1996 Talisman reservoir.

Bill moves on to House this week.

If changed back to Senate

And on to Governor is agreement occurs.
“The good thing about science is that it's true whether or not you believe in it.”

— Neil deGrasse Tyson